



MFG., INC.



Friction Materials & Phenolic Bearings

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Fall 2014 Newsletter



Dear Customer,

As everyone begins to prepare for the upcoming fall months, we realize that most of you are reviewing your stocking levels and preparing for the upcoming year. Therefore, we would like to remind you about some of our new offerings. Please keep in mind that the fall months are a good time to place stocking orders before the end of the year to assure that you have material available and ready in early 2015.

In 2013 we released our new flat sheets stocking program and quick build for arced linings. Several of you have taken advantage of these programs to satisfy your customers' immediate demands for flat sheets or arced linings. We would like to remind you that these programs are still available.

We are maintaining stock on the GMH and RF38 flat sheet sizes listed on the attached chart. With this stocking program, we will ship orders from the list on page two the same day, if received by 10:00 AM Central Time. Orders received after 10:00 AM will ship the next business day. There is no additional charge for the flat sheets stocking program.

The **Quick Build** program was designed to ship within 5 days or less arced linings used on cranes, lift trucks, steering & wheel, and clutch segments (VC blocks). For this program a customer may order any of the product offerings and quantities associated as shown below. There is a 25% additional charge for **Quick Build** orders.

In addition to flat sheets and the Quick Build program, we also offer **Master Sets** for use on lift trucks, AG equipment, trucks, and trailers. These sets are available in our standard RF34 material and Gemini GM material in sizes ranging from 6" to 18 5/8" long arc. Price lists are available upon request for these **Master Set** linings.

Place your order today for any of Scan-Pac's high quality friction or phenolic product offerings. Our customer service staff is available to take your call Monday through Friday from 8:00 AM to 5:00 PM CDT.

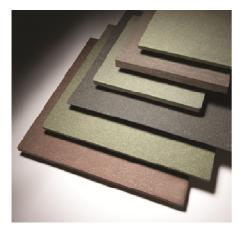






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Flat Sheets Stock Program



| SHEET SIZE | MATERIALS | STOCKING QUANTITY |
|------------------|------------|----------------------------|
| 1/8" x 30" x 30" | GMH & RF38 | 10 sheets of each material |
| 3/16" x 30"x 30" | GMH & RF38 | 10 sheets of each material |
| ¼" x 30" x 30" | GMH & RF38 | 10 sheets of each material |
| 5/16"X 30"x 30" | GMH & RF38 | 10 sheets of each material |
| 3/8"x 30" x 30" | GMH & RF38 | 10 sheets of each material |
| ½" x 30" x 30" | GMH & RF38 | 10 sheets of each material |

Quick Build Program for Arced Linings



| Product Offering | Quantity Scan-Pac can ship within 5 business days |
|-----------------------------------|--|
| Overhead Crane Linings | 10 pieces |
| Crane Shovel & Dragline (CS&D) | 1 set |
| Lift Truck Linings | 5 sets |
| Steering & Wheel Linings | 2 sets |
| Clutch Segment Linings | 10 pieces |

Scan-Pac Mfg. is a manufacturer of non-asbestos friction materials and phenolic laminates for use in a wide range of industrial and oilfield applications. The company has three manufacturing locations that include two facilities located in Menomonee Falls, Wisconsin and one in Magnolia, Texas. Scan-Pac employs 140 people and has proudly been in business for over 40 years.

Thank you for your business and continued support. Please contact us if you have any questions.

Regards,

Jeff Lichey VP, Sales & Marketing

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